

### Washington Metropolitan Area Transit Authority

# Blue/Yellow Line Service Realignment - Transitioning to Dulles

Jurisdictional Coordinating Committee

February 25, 2011



### **Purpose**

Provide an overview of the Blue/Yellow Line Service Realignment and discuss the communication strategies, implementation tasks and schedule, and budget requirements.

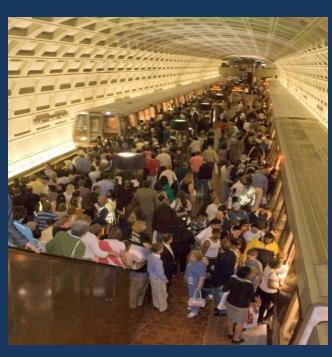


### **Background**

- July 2010 Board was briefed on Blue/Yellow Line realignment proposal that would serve the following purposes:
  - 1. Need to address peak period crowding and service reliability at Rosslyn
  - 2. Realign service to better match changing ridership market
  - 3. Transition to future Dulles rail extension



### **Address Peak Period Crowding**

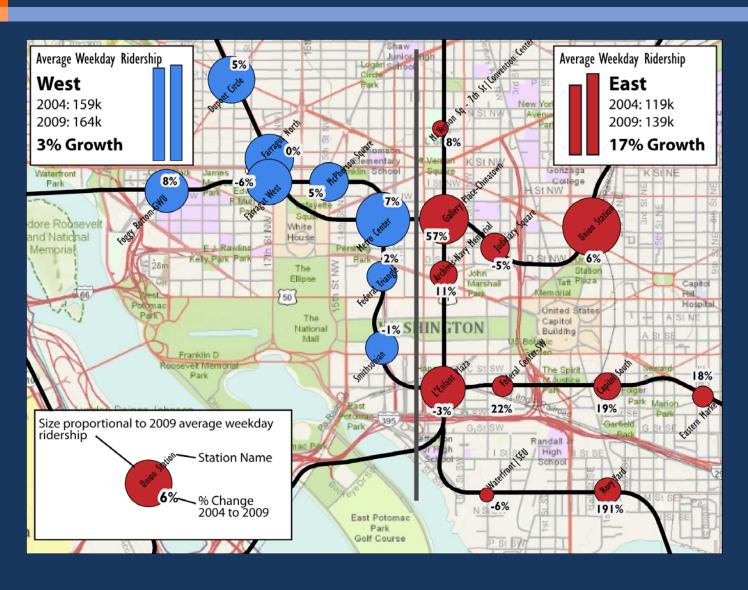


|        |                                | Current<br>(April-Dec. 2010) |
|--------|--------------------------------|------------------------------|
|        | Max. Load Segment              | Passengers Per Car           |
| Red    | Dupont Circle –<br>Farragut N. | 94                           |
| Yellow | Pentagon – L'Enfant<br>Plaza   | 96                           |
| Green  | Shaw - Mt. Vernon Sq.          | 89                           |
| Blue   | Pentagon- Rosslyn              | 89                           |
| Orange | Courthouse - Rosslyn           | 106                          |

- Deployment of scheduled rail cars and maintaining service reliability is critical to providing adequate capacity to address passenger crowding
- Peak Passenger Load Standard: Not to exceed 120 pass. per car (PPC) average for peak-hour/direction at maximum load point – desired load is below 100 ppc

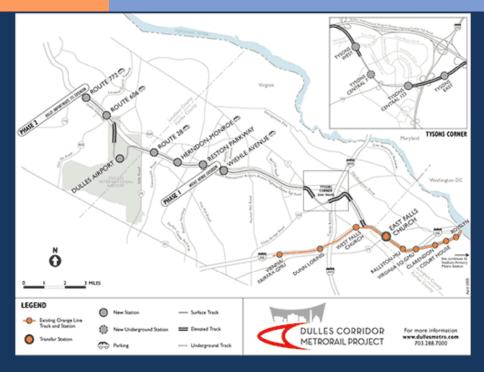


### Realign Service to Match Markets

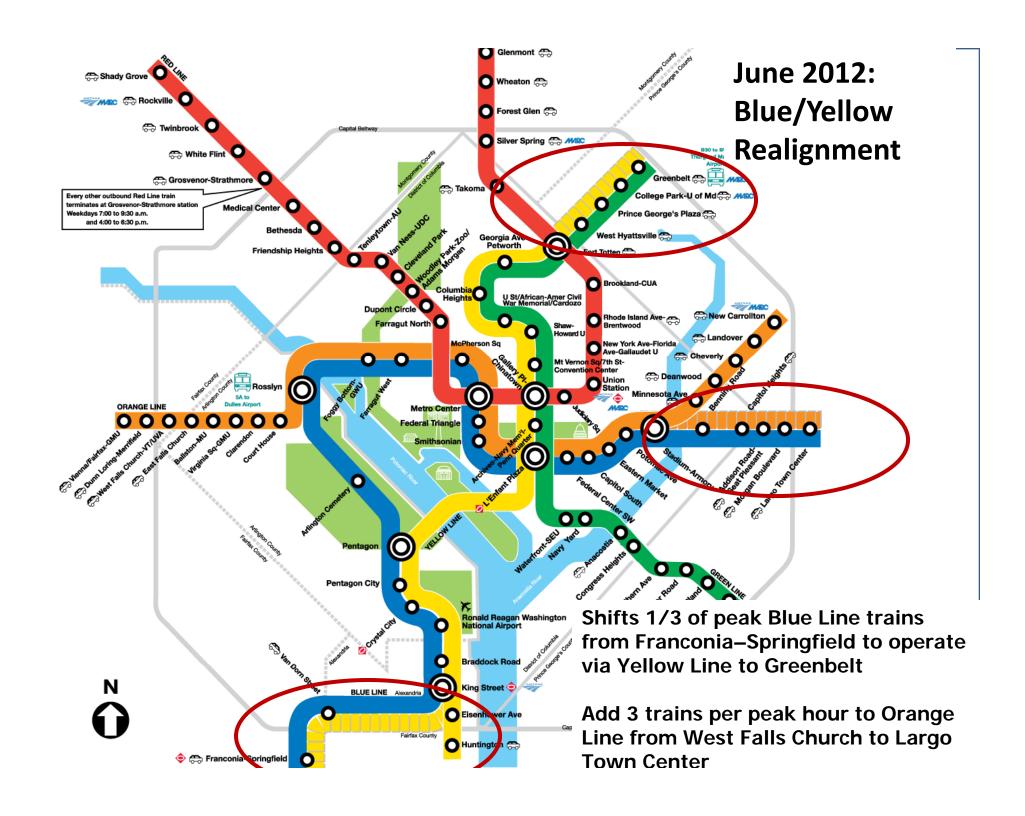




### Transition to Dulles Extension Service



- FY2012 Blue/Yellow Realignment
- FY2014 Dulles Phase 1 to Wiehle Avenue
- FY2017 Dulles Phase 2 to Loudoun/Route 772
- When the Dulles extension opens, Orange, Blue, and Dulles line trains will all pass through Rosslyn portal
- Rosslyn portal currently operates at maximum throughput of 26 trains per hour; L'Enfant Plaza portal operates at up to 23 trains per hour





### Blue/Yellow Line Realignment Customer Benefits – Added Capacity

|           |                             | Current               | FY2013 (Blue/Y                | ellow Realign)        |
|-----------|-----------------------------|-----------------------|-------------------------------|-----------------------|
| Rail Line | Max. Load Segment           | Passengers Per<br>Car | Change in<br>Railcar Capacity | Passengers<br>per Car |
| Red       | Dupont Circle – Farragut N. | 94                    | 0%                            | 94                    |
| Yellow    | Pentagon – L'Enfant Plaza   | 96                    | 30%                           | 88                    |
| Green     | Shaw - Mt. Vernon Sq.       | 89                    | 30%                           | 79                    |
| Blue      | Pentagon- Rosslyn           | 89                    | -30%                          | 93                    |
| Orange    | Courthouse - Rosslyn        | 106                   | 18%                           | 90                    |



## Blue/Yellow Line Realignment Customer Benefits – Time Savings

- 108,000 riders (43% of peak period trips) to various destinations within the system will benefit with service increase and time savings
- Increased service levels:
  - Yellow /Green Lines (L'Enfant Greenbelt)
  - Orange Line (West Falls Church Courthouse)

| Passengers Benefiting               |                                       |   |
|-------------------------------------|---------------------------------------|---|
| Travel Areas                        | No. of Passengers<br>(AM Peak Period) | Pk Period Passenger<br>Travel Time Savings<br>(hours) |
| Betwen B/Y South and DC/MD          | 33,510                                | 391   |
| From Orange West (VA) to others     | 34,021                                | 170   |
| From Orange Downtown West to others | 12,497                                | 62  |
| From Green North to others          | 28,215                                | 329   |
| Total                               | 108,243                               | 953 hours saved                                       |



## Blue/Yellow Line Realignment Potential Impacts

- 16,000 passengers (6% of peak period trips), will experience increase in travel time up to a maximum of 6 minutes
- Expect 20-33% current Blue Line riders shift to Yellow Line, resulting in transfer increase at L'Enfant
- L'Enfant Plaza station has sufficient capacity to accommodate increase in transfers

| Passengers Impacted                    |                                       |  |                                 |
|--|---------------------------------------|--|---------------------------------|
| Travel Areas                           | No. of Passengers<br>(AM Peak Period) | Pk Period Passenger<br>Travel Time Increase<br>(hours) | Max Wait Time<br>Increase (min) |
| Between B/Y South and Rosslyn          | 2,630                                 | 57   | 6                               |
| Between B/Y South and Orange West      | 3,522                                 | 76   | 6                               |
| Between B/Y South and Downtown<br>West | 9,416                                 | 204  | 6                               |
| Total                                  | 15,568                                | 337 hours increased                                    |                                 |
|  |                                       |  |                                 |
| Net Benefits of Realignment            | 92,675                                | 615 Net Hours<br>Saved                                 |                                 |



### **Communications Plan**

- Preparing for Dulles
  - Metro is preparing for the most significant changes and improvements to rail service in 30 years
- How changes are introduced is critical to customer service
- Communication plan objectives:
  - Ensure service changes enhance rider experience
  - Take advantage of proven success/best practices
  - Educate customers and clearly communicate benefits
  - Engender ownership and enthusiasm among employees, leadership and all stakeholders



### **Review of Best Practices**

- Reviewed service changes at other transit agencies and private sector businesses
- Findings:
  - Involve customers and stakeholders early
  - Inform and engage employees
  - Communicate in ways customers listen
  - Plan and introduce changes strategically with specific milestones and end goals



### **Research Goals**

- Learn where, how and when customers get information and make decisions
- Test messages, tools and options
- Use iterative process with customers to determine most effective method
- Develop customerinformed communications



### |Customer Journey







Frequent Riders – 67% Regular Riders - 57% Occasional Riders - 73%



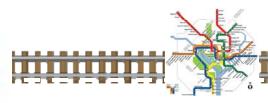
Frequent Riders – 25% Regular Riders – 13% Occasional Riders -42%



Frequent Riders – 6% Regular Riders - 11%

Occasional Riders -

30%



### **Look at Map Prior to Faregate**

Frequent Riders – 38%

Regular Riders - 44%

Occasional Riders – 53%



Frequent Riders – 43%

Regular Riders – 29%

Occasional Riders – 13%





#### **Look at Signs Directing You to Train/Platform**

Frequent Riders – 63% Regular Riders – 69% Occasional Riders - 70%

#### **Look at Signs on Platform**

Frequent / Regular Riders – 31% Occasional Riders – 33%



### **Customer Journey**







#### **Listen for Announcements**

Frequent Riders – 68% Regular Riders – 62% Occasional Riders – 70%

#### **Look Out Window**

Frequent Riders – 80% Regular Riders – 71% Occasional Riders – 71%





#### **Look at Columns or Pylons**

Frequent Riders – 67% Regular Riders – 62% Occasional Riders – 54%

#### **Look at FRONT of Trains**

Frequent Riders – 54% Regular Riders – 45% Occasional Riders – 40%



Frequent Riders – 62% Regular Riders – 60% Occasional Riders – 42%



#### **Look at Sign Inside Train**

Frequent Riders – 69% Regular Riders – 65% Occasional Riders – 64%





### Research Findings: Messaging

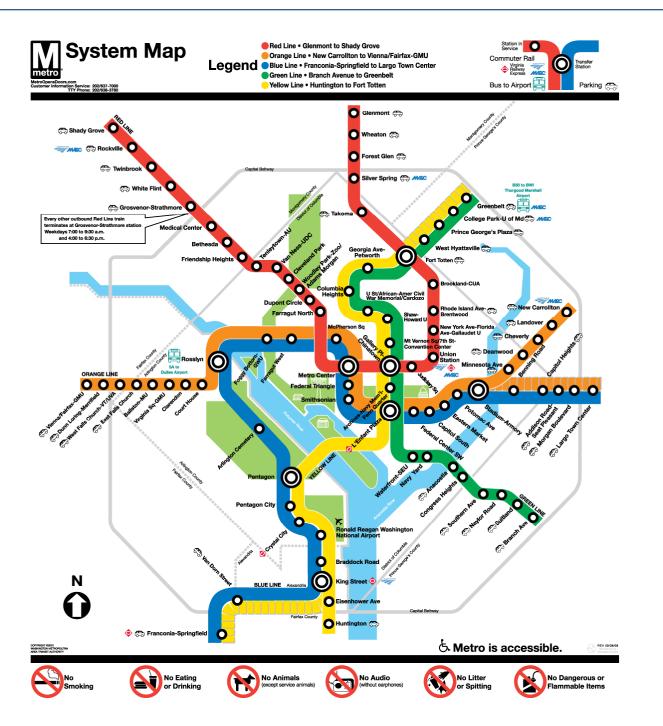
- Most effective messages about new service:
  - Focus on rider benefits
  - Describe improvements clearly in detail
  - Feature actionable information so riders know what to do





### Research Findings: Map

- Map is an iconic symbol of the system
  - Value simplicity
  - Colors hold enormous symbolic value for riders
- Destination points are the critical piece of information
- New colors evoked strong negative reactions
- Riders open to new map styling; signals positive changes are coming



Will seek
public input
on variations
of this
concept



### **Research Summary**

- Map is not a primary vehicle in understanding change, but important for planning, wayfinding
- Website is absolutely essential tool for all
- Communications must be multi-sensory at stations through signage, announcements, postings, and employee interaction
- Communications must stand out, look new and different, calling for branded initiative



### **Communications Strategy**

- Benefits-focused messages
- Engage with actionable information at the right time, place and preference



Customers



- Brand identity
- Signage; in station materials
- Announcements
- E-Alerts
- Social media
- Ad campaign

- Metro is primary source of information
- Cadence of timely, credible milestones



Media



- News pipeline from launch of campaign
- Leader-supporting designated spokespeople



### **Communications Strategy**

- Engage existing advisory boards and councils
- Reach new community groups



Community and Business Partners



- Attend community and business events
- Materials; toolkit; brochures
- Database of contacts

- Employee ambassadors
- Recognize best practices
- Reinforce critical role for success



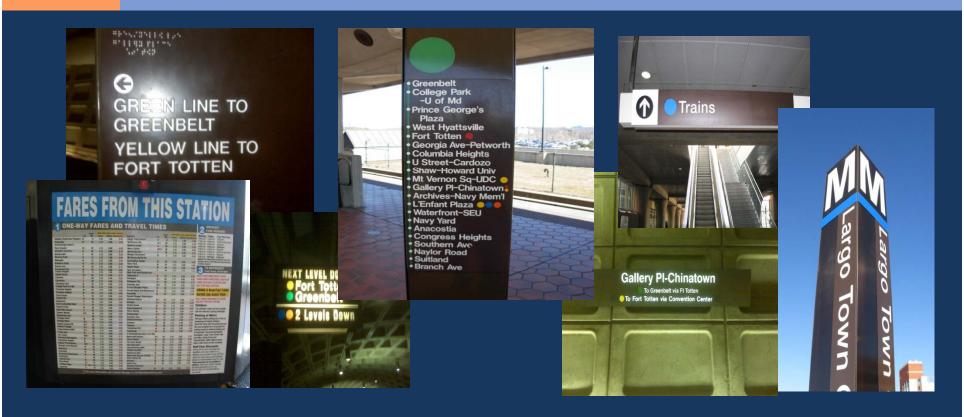
**Employees** 



- Frontline training program
- Calendar of information for targeted teams and all employees
- Senior leadership spokespeople



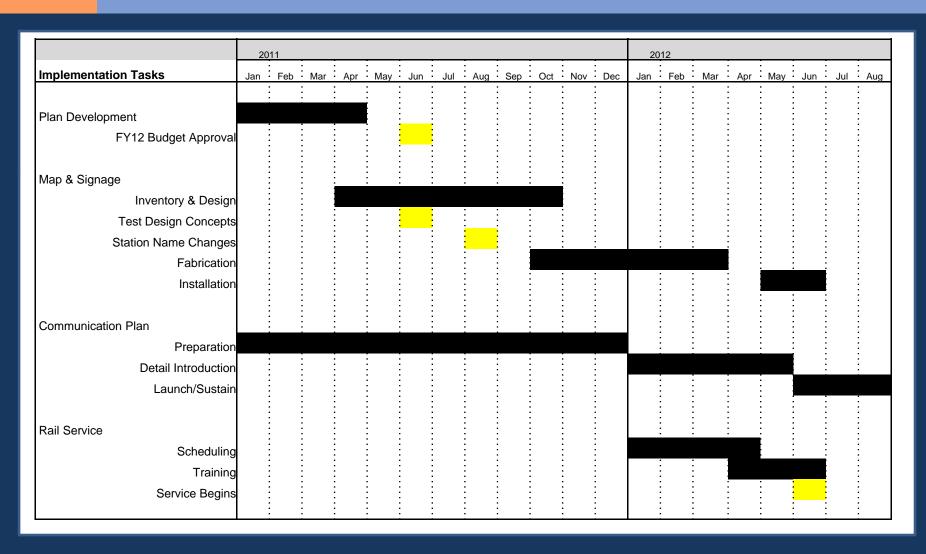
### Signage and Map Changes Needed



- 2600+ station signs including wayfinding, station ahead list, outboard signs, tactile signage, and pylons
- 5000+ system maps for stations and rail cars
- 1200+ fare charts for fare vending and station kiosks



# Project Schedule June 2012 Service Implementation





### **Budget Requirements**

| OPERATING BUDGET              | FY13 Budget Requirement |
|-------------------------------|-------------------------|
| Additional Rail Service Costs | \$1,500,000             |
| TOTAL                         | \$1,500,000             |

| CAPITAL BUDGET                | FY12 Budget Requirement |
|-------------------------------|-------------------------|
| System Map & Fare Charts      | \$300,000               |
| Station Signage               | \$2,100,000             |
| Customer Information Campaign | \$300,000               |
| TOTAL                         | \$2,700,000             |

- Operating Budget: \$1,500,000 for additional rail service in FY2013
- Capital Budget: \$2,700,000 in project signage costs to be reprogrammed in FY2012 capital budget

### **Next Steps**

- June 2011
  - FY2012 Budget Approval
  - Test design concepts for system map and signage
- August 2011
  - Finalize station name changes
- June 2012
  - Blue/Yellow Realignment Service Begins

### **Detailed Communications Work Plan**



### Phase One: Preparation

January – December 2011

- Public input—map, signage
- Brand campaign
- Develop and test messaging
- Identify spokespeople and develop toolkit
- Develop collateral
  - Map concept and graphic
  - Website
  - Fact sheet, brochures
  - Media toolkit with timeline





## Phase One: Preparation cont'd

January – December 2011

- Identify community and business groups
- Develop and begin employee training
- Prepare scripts and material for call center
- Draft station announcements
- Prepare temporary and promotional signage concepts





## Phase Two: Introduce Details January – May 2012

- E-alerts previewing changes
- Promotional material in stations and trains
- Traditional and social media
- Develop and launch advertising
- Public outreach at stations- MIPs, take-ones
- Conduct business and community outreach
- Continue employee training; produce toolkits and updates
- Mobilize call center with scripts



## Phase Three: Launch/Sustain June – August 2012

- Distribute service launch collateral
- New service signage
- Traditional and social media
- E-alerts
- Advertising
- Continue outreach
- Updates to employees/recognize best practices
- Monitor progress through employee feedback, message resonance testing and website traction

